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It is undeniable the Corona virus has brought much chaos and much needed change in the way we run our businesses. No longer that we are bound in time and space, and that technology has filled in the gap of doing business in any part of the world.

In June 2020, <u>BEYOND The Conversation</u> have the pleasure of partnering and collaborating with these two incredible sisters, Desma and Elrona D'Souza the founders of <u>S&K Consulting</u>. Here's why I love them and will sign off my name to offer you peace of mind as you embark on a new relationship with S&K Consulting.

Reason 1: They have a unique way of turning strangers into friends. You can tell a lot about the character of the individuals by how they treat others during a pro bono work. Desma and Elrona have refined their skills as HR-go-to professionals. During our time of virtual communications they both showed the commitments of putting on an event that can actually add tremendous value to people who attended the events. They both asked great questions, and made themselves available for follow ups because they truly and genuinely want to ensure the highest value of delivery and further the knowledge of those who attend and advance their career choices during and after covid-19.

Reasons 2: Their knowledge and understanding of the issues in mental health, loneliness and social isolation is remarkably inspiring and invaluable to any company! Today more than ever making a decision on who to work with can be so confusing because there are so many factors to consider. Let me simplify and offer you my encouragement from someone who has been successful in 'peoples culture'. Go with the business who genuinely want to enhance and further your company's vision and mission. But sometimes not being afraid to lose a client by asking tough questions so that they can serve you better. In my experience though, you will not get disappointed if you decide to go with S&K Consulting.

Reason 3: When the experience is worth repeating. Unfortunately in the business world where human relationships are devalued and replaced by transactions we lose our ability to form a trusting relationship. This is not my experience with Desma and Elrona. These sisters are both wise and so capable at seeing the not so obvious solutions to position you to have an edge in order to find success. It helps as both are natural entrepreneurs and have a clear understanding of the law in other countries.

To your success,

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